

NAIOP AND BIV 2012 COMMERCIAL REAL ESTATE AWARDS OF EXCELLENCE

MAY 30, 2012 | Four Seasons Hotel

NAIOP Vancouver, in partnership with Business in Vancouver, is delighted to present its excellence awards gala event: **The 2012 Commercial Real Estate Awards of Excellence**. This event will recognize excellence in Commercial Real Estate within the Metro Vancouver area for the 2010 and 2011 calendar years. The Awards recognize the full range of disciplines involved in creating successful real estate solutions, while highlighting the leadership role played by property owners, developers and professional advisors.

The NAIOP and BIV Commercial Real Estate Awards of Excellence recognize quality and performance, innovation and creativity, teamwork and collaboration, as well as community and environmental awareness.

Initial submission deadline for nominations: February 29, 2012

Shortlisted submission deadline: March 30, 2012

Gala date: Wednesday, May 30, 2012, Four Seasons Hotel, Vancouver

AWARDS CATEGORIES

INVESTMENT TRANSACTION

Award will be given to the team or individual responsible for negotiating the Top Investment Transaction completed during the calendar years 2010/2011. Selection will be based upon the complexity, innovation and creativity of the transaction to meet the objectives of all parties involved. Market impact of the transaction will also be considered.

OFFICE DEVELOPMENT

Award will be given to the team or individual responsible for developing the Top Office Project completed during the calendar years 2010/2011. Selection will be based upon the quality, functionality, leasing, sustainability and financial performance of the project. Innovation will also be considered.

OFFICE LEASE

Award will be given to the team or individual responsible for negotiating the Top Office Lease completed during the calendar years 2010/2011. Selection will be based upon the complexity, innovation and creativity of the transaction to meet the objectives of the landlord and tenant. Market impact of the transaction will also be considered.

INDUSTRIAL DEVELOPMENT

Award will be given to the team or individual responsible for developing the Top Industrial Development completed during the calendar years 2010/2011. Selection will be based upon the quality, functionality, leasing, sustainability, and financial performance of the project. Innovation will also be considered. This category shall include both multiple building projects and single building projects.

INDUSTRIAL LEASE

Award will be given to the team or individual responsible for negotiating the Top Industrial Lease completed during the calendar years 2010/2011. Selection will be based upon the complexity, innovation and creativity of the transaction to meet the objectives of landlord and/or tenant. Market impact of the transaction will also be considered.

MIXED USE DEVELOPMENT

Award will be given to the team or individual responsible for developing the Top Mixed Use Project completed during the calendar years 2010/2011. Selection will be based upon the quality, functionality, leasing, sustainability and financial performance of the project. Innovation and scale will be considered.

RETAIL DEVELOPMENT

Award will be given to the team or individual responsible for developing the Top Retail Project completed during the calendar years 2010/2011. Selection will be based upon the quality, functionality, leasing, sustainability and financial performance of the project. Innovation will also be considered.

DEVELOPING LEADER *(UNDER 35 YEARS OF AGE)*

Award will be given to the NAIOP Vancouver Developing Leader who during the calendar years 2010/2011 showed exemplary leadership in the commercial real estate industry and who contributed to the industry in a significant way.

LIFETIME ACHIEVEMENT

Award will be given to the NAIOP Vancouver member who has shown exemplary service over an extended period of time in the commercial real estate industry; who has made an outstanding contribution to both the industry and the community at large; and who is held in high regard by his or her peers and the public.

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SUBMISSION PROCESS

The NAIOP Awards submission process is simple and initial entries may be submitted by filling out the attached nomination form.

The initial submissions require basic information:

- Full address and owner of the property
- Category of award for which it is being submitted
- Primary contact on submission (person, firm, all coordinates)
- Other team members (first name)
- Confirmation that at least one firm on the team is a NAIOP Vancouver member
- Confirmation that the Project or Transaction occurred within the geographic and time period requirements (2010 and 2011 calendar years)
- A short explanation of the basic parameters of the Project or Transaction

Please use the attached Nomination Form.

Initial submissions must be received by February 29, 2012

NAIOP and BIV Commercial Real Estate Awards of Excellence submissions will be evaluated by a selection of highly respected members of NAIOP Vancouver, each of whom possess diverse backgrounds in the GVRD and North American Markets.

For further information please note the following contacts:

Overall Awards Event

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Awards Categories Submission Information

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Submission Forms/Website Assistance

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NAIOP AND BIV COMMERCIAL REAL ESTATE AWARDS OF EXCELLENCE 2012 - NOMINATION FORM

PROJECT NAME _____

- AWARD CATEGORY**
- | | |
|--|---|
| <input type="radio"/> Investment Transaction | <input type="radio"/> Mixed Use Development |
| <input type="radio"/> Office Development | <input type="radio"/> Retail Development |
| <input type="radio"/> Office Lease | <input type="radio"/> Developing Leader |
| <input type="radio"/> Industrial Development | <input type="radio"/> Lifetime Achievement |
| <input type="radio"/> Industrial Lease | |

NAME OF PROPERTY OWNER _____

OWNER ADDRESS _____

ADDRESS 2 _____

CITY _____ **PROVINCE** _____ **POSTAL CODE** _____

PRIMARY CONTACT _____

CONTACT PHONE _____ **FAX** _____

CONTACT EMAIL _____

TEAM MEMBERS OR FIRM NAME _____

NAIOP VANCOUVER MEMBER FIRM _____

COMPLETION DATE _____

EXPLANATION OR OVERVIEW OF PROJECT OR TRANSACTION (50 WORDS OR LESS)

Submissions must be received by February 29, 2012

**One nomination form per category.*

***A member of the nominating team must be a NAIOP Vancouver Member.*

Please email this form to: Bill Tucker, btucker@omicronaec.com