

NAIOP

COMMERCIAL REAL ESTATE
DEVELOPMENT ASSOCIATION

VANCOUVER  CHAPTER



NAIOP's Board of Directors for 2012:

Back: Don Harrison—GWL Realty Advisors Inc.; Stephanie Setchell—Farrell Estates Ltd.; Gordon Wylie—Ivanhoe Cambridge II Inc; Derek Jones—Concert Properties Limited

Middle: Maury Dubuque—Colliers International; John Scott—CEI Architecture Planning Interiors; Geoff Heu—GWL Realty Advisors Inc.; Darlene Hyde—Executive Director; Ernest Hee—Boughton Law Corporation; Emel Tetiker—Support Services Unlimited; Chris MacCauley—CBRE Limited|Industrial Properties

Front: Jennifer Podmore Russell—Deloitte; Graeme Silvera—Plenary Group; John Conicella—Wesgroup Properties

Not Present: Pav Sikhram, CA—KPMG LLP; James Delmotte—Grosvenor Americas

NAIOP truly reflects the pulse of the commercial/industrial/development industry in Greater Vancouver. It provides its diverse membership with a valuable network of industry professionals, a powerful forum to exchange ideas, economic information and market news, and a collective voice to lobby for regulatory debate and change. NAIOP works for members year round to enhance market knowledge and exposure, to help streamline the industry, and provide a healthy sprinkling of camaraderie and fun. The Vancouver Chapter of NAIOP is one of 50 chapters within an extensive network that represents the interests of developers and owners of industrial, office and related commercial real estate throughout North America. NAIOP's Award Winning annual Cost of Business Survey provides a benchmark for performance of over 21 municipalities in the Metro Vancouver area with respect to their development costs and ease of doing business.



John Conicella
President

NAIOP is the Commercial Real Estate Development Association, with more than 10,000 members across North America, who represent the interests of developers and owners of industrial, office and related commercial real estate. NAIOP's Canadian network includes chapters in Vancouver, Calgary and Toronto.

Why become a member of NAIOP?

The NAIOP Value Proposition:

- Local networking opportunities through monthly breakfast speaker series and events.
- Special events for Developing Leaders, under 35 years of age.
- A biennial Awards Gala, to recognize the best in the industry.
- Industry and market information—through breakfast speakers, special publications and its website www.naiopvcr.com

- The Annual Cost of Business Report—which reviews the effectiveness of local municipalities in addressing office and industrial development projects.
- Educational opportunities—through seminars, webinars and symposiums, including the annual Developers' Symposium.
- The "Icon Speaker" series, which provides access to the top tier of industry leaders.
- Weekly newsletters which keep the membership up to date on association happenings.
- Legislative voice with municipal and provincial officials—through our Development Issues and Government Affairs Committee.

For more information on NAIOP – Vancouver Chapter or any of its events, please visit the website at www.naiopvcr.com, email office@naiopvcr.com or call 604.601.5106